## Office of Assistant Secretary for Housing, HUD

§ 203.1

		<b>.</b> .	
203.464	Effect	of term	nination.

- 203.466 Definition of delinquency and requirement for notice of delinquency to HUD.
- 203.467 Definition of default, date of default, and requirement of notice of default to HUD.
- 203 468 [Reserved]
- Reinstatement of defaulted loan. 203.469
- 203.471 Special forbearance.
- Relief for borrower in military serv-203.472 ice.
- 203.473 Claim procedure.
- 203.474 Maximum claim period.
- 203.476 Claim application and items to be filed.
- 203.477 Certificate by lender when loan assigned.
- 203.478 Payment of insurance benefits.
- 203.479 Debenture interest rate.
- 203.481 Maturity of debentures.
- Registration of debentures. 203.482 Forms and amounts of debentures. 203.483
- Redemption of debentures. 203.484
- Issue date of debentures. 203.486
- 203.487 Cash adjustment.
- 203.488 Sale of interests in insured loans.
- 203.489 Sale of insured loan to approved lender.
- 203.491 Effect of sale of insured loan.
- 203.492 Assignments, pledges and transfers by approved lender.
- 203.493 Declaration of trust.
- 203.495 Transfers of partial interests.

## EXTENSION OF TIME

203.496 Actions to be taken by mortgagee or lender.

## AMENDMENTS

203.499 Effect of amendments.

## Subpart C—Servicing Responsibilities

## General Requirements

- 203.500 Mortgage servicing generally.
- 203.501 Loss mitigation.
- Responsibility for servicing.
- 203.508 Providing information.
- 203.510 Release of personal liability.
- 203.512 Free assumability; exceptions.

## PAYMENTS, CHARGES AND ACCOUNTS

- 203.550 Escrow accounts.
- 203.552 Fees and charges after endorsement.
- 203.554 Enforcement of late charges.
- 203.556Return of partial payments.
- 203.558 Handling prepayments.

## MORTGAGEE ACTION AND FORBEARANCE

- 203.600 Mortgage collection action.
- 203 602 Delinquency notice to mortgagor.
- 203.604 Contact with the mortgagor.
- 203.605 Loss mitigation performance.
- 203.606 Pre-foreclosure review.
- 203.608 Reinstatement.

- 203.610 Relief for mortgagor in military service.
- 203.614 Special forbearance.
- Mortgage modification. 203.616

### MORTGAGES IN DEFAULT ON PROPERTY LOCATED ON INDIAN RESERVATIONS

203.664 Processing defaulted mortgages on property located on Indian land.

MORTGAGES IN DEFAULT ON PROPERTY LOCATED ON HAWAIIAN HOME LANDS

203.665 Processing defaulted mortgages on property located on Hawaiian home lands.

ASSIGNMENT AND FORBEARANCE—PROPERTY IN ALLEGANY RESERVATION OF SENECA INDIANS

203 666 Processing defaulted mortgages on property in Allegany Reservation of Seneca Nation of Indians.

#### OCCUPIED CONVEYANCE

- 203.670 Conveyance of occupied property.
- 203.671 Criteria for determining the Secretary's interest.
- 203.672 Residential areas.
- 203.673 Habitability.
- 203.674 Eligibility for continued occupancy.
- 203.675 Notice to occupants of pending acauisition.
- 203.676 Request for continued occupancy.
- 203.677 Decision to approve or deny a request.
- 203.678 Conveyance of vacant property.
- 203.679 Continued occupancy after convey-
- 203.680 Approval of occupancy after conveyance.
- 203.681 Authority of HUD Field Office Managers.

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#### A—Eligibility Subpart Requirements and Underwriting Procedures

DIRECT ENDORSEMENT, LENDER INSURANCE, AND COMMITMENTS

## § 203.1 Underwriting procedures.

The three underwriting procedures for single family mortgages are:

(a) Direct Endorsement. This procedure, which is described in §203.5, is available for mortgagees that are eligible under § 203.3.

## § 203.3

- (b) Lender insurance. This procedure, which is described in §203.6, is available for mortgagees that are eligible for the Direct Endorsement program under §203.5, and that are also approved according to §203.4.
- (c) Issuing of commitments through HUD offices. Processing through HUD offices as described in §203.7, with issuance of commitments, is available only for mortgages that are not eligible for Direct Endorsement processing under §203.5(b) or to the extent required in §203.3(b)(4), §203.3(d)(1), or as determined by the Secretary.

[62 FR 30225, June 2, 1997]

# § 203.3 Approval of mortgagees for Direct Endorsement.

- (a) Direct Endorsement approval. To be approved for the Direct Endorsement program set forth in §203.5, a mortgagee must be an approved mortgagee meeting the requirements of §§202.13, 202.14 or 202.17 and this section.
- (b) Special requirements. The mort-gagee must establish that it meets the following qualifications.
- (1) The mortgagee has five years of experience in the origination of single family mortgages. The Secretary will approve a mortgagee with less than five years experience in the origination of single family mortgages if a principal officer has had a minimum of five years of managerial experience in the origination of single family mortgages.
- (2) The mortgagee has on its permanent staff an underwriter that is authorized by the mortgagee to bind the mortgagee on matters involving the origination of mortgages through the Direct Endorsement procedure and that is registered with the Secretary and such registration is maintained with the Secretary. The technical staff may be employees of the mortgagee or may be hired on a fee basis from a roster maintained by the Secretary. The mortgagee shall use appraisers permitted by §203.5(e).
  - (3) [Reserved]
- (4) The mortgagee must submit initially 15 mortgages processed in accordance with §§ 203.5 and 203.255. Separate approval is required to originate mortgages under part 206 of this chapter through the Direct Endorsement program unless at least 50 mortgages

- closed by the mortgagee have been insured under part 206 of this chapter prior to September 15, 1995. Other mortgagees who have not closed at least 50 mortgages under part 206 of this chapter must submit five (5) Home Equity Conversion Mortgages, processed in accordance with §§ 203.3 and 203.255. The documents required by §203.255 will be reviewed by the Secretary and, if acceptable, commitments will be issued prior to endorsement of the mortgages for insurance. If the underwriting and processing of these 15 mortgages (or the 5 Home Equity Conversion Mortgages) is satisfactory, then the mortgagee may be approved to close subsequent mortgages and submit them directly for endorsement for insurance in accordance with the process set forth in §203.255. Unsatisfactory performance by the mortgagee at this stage constitutes grounds for denial of participation in the program, or for continued pre-endorsement review of a mortgagee's submissions. If participation in the program is denied, such denial is effective immediately and may be appealed in accordance with the procedures set forth in paragraph (d)(2) of this section. Unsatisfactory performance solely with respect to mortgages under 24 CFR part 206 may, at the option of the Secretary, be grounds for denial of participation or for continued pre-endorsement review for 24 CFR part 206 mortgages without affecting the mortgagee's processing of mortgages under other parts.
- (5) The mortgagee shall promptly notify those HUD offices which have granted approval under this section of any changes that affect qualifications under this section.
  - (c) [Reserved]
- (d) Mortgagee sanctions. Depending upon the nature and extent of the non-compliance with the requirements applicable to the Direct Endorsement process, as determined by the Secretary, the Secretary may take any of the following actions:
- (1) Probation. The Secretary may place a mortgagee on Direct Endorsement probation for a specified period of time for the purpose of evaluating the mortgagee's compliance with the requirements of the Direct Endorsement procedure. Such probation is distinct